

Message Text

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46

ACTION EUR-06

INFO OCT-01 NEA-09 ISO-00 EB-05 DRC-01 RSC-01 /023 W

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R 261105Z AUG 74

FM AMEMBASSY TEHRAN

TO USDOC WASHDC

INFO SECSTATE WASHDC 7914

AMEMBASSY ATHENS

AMEMBASSY BEIRUT

AMEMBASSY ISLAMABAD

AMEMBASSY KABUL

AMCONSUL KARACHI

AMCONSUL KHORRAMASHAHR

UNCLAS TEHRAN 7181

E.O. 11652: N/A

TAGS: BEXP IR

SUBJ: MAJOR PROJECTS: EXPANSION BANDAR SHAPOUR PORT

REF: STATE 15855, STATE 90494, TEHRAN 3112, PREVIOUS

1. SUMMARY: MAJOR EXPANSION SUBJECT PORT INCLUDES CONSTRUCTION IN THREE PHASES OF 28 BERTHS ACCORDING DESIGN PROVIDED DANISH FIRM KAMPSAX; GRAIN TERMINAL; SHORE WORKS INCLUDING ROADS, UTILITIES AND BUILDINGS; AND ORE DISCHARGING PLANT. FIRST 4 BERTH CONSTRUCTION PHASE UNDERWAY BY LOCAL FIRM, AND FINAL PROPOSALS BY 23 PREQUALIFIED INTERNATIONAL FIRMS (NONE US) FOR SECOND 10 BERTH PHASE DUE SEPTEMBER 7. BIDS FOR GRAIN TERMINAL UNDER EVALUATION. MAJOR EXPORT POSSIBILITIES EXIST FOR US FIRMS IN LAST 14 BERTH PHASE, SHORE WORKS, ORE DISCHARGING PLANT, AND EQUIPMENT SALES.

2. PORTS AND SHIPPING ORGANIZATION (PSO) OFFICIAL STATED THAT DUE ACCELERATED TIMETABLE, FINAL 14 BERTH PHASE MAY BE AWARDED TO ONE OF 23 FIRMS ALREADY PREQUALIFIED FOR 10 BERTH PHASE. INTERESTED US FIRMS SHOULD WRITE ASAP TO DR ZARABI, DEPUTY MANAGER FOR EXECUTION OF PROJECTS, PORTS AND SHIPPING ORGANIZATION, 264 SHAH-REZA AVE, TEHRAN, AND INCLUDE REFERENCES OF PAST SIMILAR PROJECTS AND FINANCIAL RECORDS FOR FIVE YEARS. JOINT VENTURE WITH IRANIAN FIRM
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NO LONGER REQUIRED, THOUGH MAY BE HELPFUL. LOCAL CONSULTANT HAS

ESTIMATED VALUE OF 14 BERTH AWARD AT OVER \$150 MILLION.

3. INTERNATIONAL TENDER FOR SHORE WORKS INCLUDING SHEDS, WAREHOUSES, FEEDER ROADS AND UTILITIES EXPECTED IN NOVEMBER. LOCAL CONSULTANT ESTIMATES VALUE OF THIS PORTION AT \$20 MILLION.

4. FIRMS CAPABLE OF CONSTRUCTING ON TURNKEY BASIS ORE DISCHARGING PLANT WITH ANNUAL CAPACITY OF 6 MILLION TONS FOR IRON ORE FROM INDIA FOR NATIONAL IRANIAN STEEL CORPORATION IN AHWAZ SHOULD CONTACT DR ZARABI (ADDRESS PARA 2) ASAP FOR OUTLINE OF WORK REQUIREMENTS.

5. EQUIPMENT FOR TOTAL PROJECT, INCLUDING FORKLIFTS, DREDGING EQUIPMENT, TRACTORS, WILL BE TENDERED IN FUTURE AND EMBASSY WILL ADVISE.

6. ACTION REQUESTED: ADDRESSEE POSTS INFORM APPROPRIATE US FIRMS AND ADVISE EMBASSY. EMBASSY HAS INFORMED LOCAL REPS.
HELMS

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